# Communication Skills Building: Active Listening & Interviews

Global Tourism & Communication Day 1

## **Agenda**

- Warm-Up: Active Listening Examples
- Communicating & Active Listening
- Elements of Listening
  - Empathy & Interest
  - Responding
  - Clarifying
- Talk Show Interview
- Mini-Activity



#### After this class you will be able to:

- Utilize principles of active listening
- Interview a classmate and share what you learned

# Activity: Partner Interviews

Introduce yourself to classmates.

- Name
- Your field of study in school
- Why you're interested in that field of study
- Future plans

Classmates: Listen carefully to remember, then decide what to share with the class

# Activity: Sharing from Your Interviews

Now that you've interviewed your classmates, it's time to share! **Every person has to introduce someone else.**Share...

- The name of your classmate
- 1 fact your learned



#### **Active Listening Examples**





Listen & Discuss: What does active listening look like?

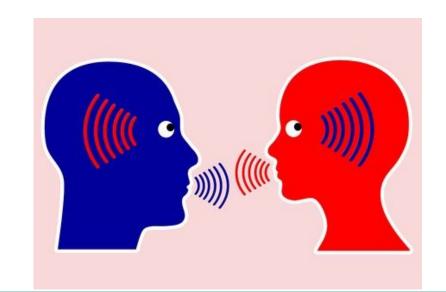
### **Communicating**

How to be an **active speaker** - Speak up and ask questions

How to be an **active listener** - Give full attention to speaker

#### Active listeners should...

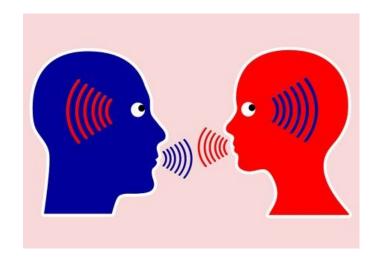
- Show Empathy & Interest
- Listen Carefully
- Respond Appropriately
- Ask Follow-Up Questions



#### **Active Listening**

Here are some tips for better **active listening**:

- 1. **Ignore** outside noises
- 2. **Put away** distractions
- 3. Concentrate
- 4. Keep eye contact
- 5. Be prepared to **paraphrase**
- 6. Be prepared to **offer feedback**



#### **Show Empathy and Interest**

**Empathy** is understanding and sharing someone else's feelings.

Ways to show **empathy & interest**:

- Facial expressions
- Backchanneling (uh-huh, mm-hmmm, okay, yeah, right, yes)
- Eye contact

If you don't do these things, it may seem like you are not interested. Try it out!

**Empathetic Listening Example** 



What does empathetic listening look like?

### Responding

Active listening also means **taking action** to show you are listening or to understand. **YOU Can...** 

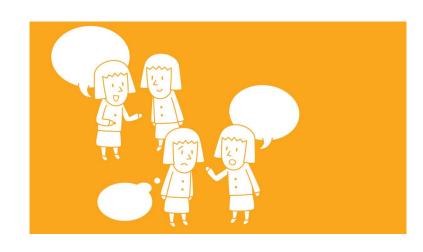
- Ask for additional information
- Ask for clarification
- Interrupt when necessary
- Ask follow up questions



#### Do you know what a rejoinder is?

**Rejoinders** are short responses to show you are listening.

- Interest: Oh really?
- Happiness: That's Amazing!
- Sadness: That's too bad.
- Surprise: No way!
- Agreement: Absolutely!
- Not Understanding: Pardon?



There are many more types. Here's a <u>list of rejoinders</u> in English.

#### **Follow-Up Questions**

Follow-Up Questions will help keep a conversation going.

- Repeat what they said as a question:
  "I'm excited about my next vacation." → "You're excited about your next vacation?"
- Ask for more information:
  "I want to travel to California." → "What do you want to see?"
- Wh- Questions: What...? Where...? When...? Who...? How...?



#### Responding

Kara: I heard you had a problem with your cat, Charlie.

Mickey: Yeah. He climbed high up in a tree and couldn't get down for three days.

Kara (Rejoinder): Really? (Follow-up) What happened?

Mickey: We called a tree trimmer, who climbed up, but just as he reached him, Charlie made a huge leap to another three and climbed down.

Kara (Rejoinder): That's amazing! (Follow-up) How is Charlie now?

Mickey: He just climbed another tree. I'm not going to worry about him.

Improve your active listening by using both types!

#### **Getting Additional Information**

Expressions to elicit information:

- Can you be more specific?
- Can you give me an example?
- Can you explain what you mean?
- Can you add to that?

What are some other questions you can ask to get more information?



## **Asking for clarification**

Expressions to ask for clarification when you don't understand or didn't hear something.

- Pardon me?
- Can you say that again please?
- Sorry, I didn't get that. Would you mind repeating and.
- I'm not sure what you mean by \_\_\_\_, can you please explain?
- Restate repeat what they said to make sure you understand "So you're saying..."; "If I understand you correctly, you're saying..."

Avoid informal questions like "Huh?" and "What?"

## Interrupting

Interrupting is often considered rude, but not always!

#### When is it okay to interrupt?

- When you didn't understand
- When they didn't answer a question



#### How can you interrupt a person speaking?

- Sorry, could you repeat that?
- Sorry to interrupt, but I wanted to ask you more about...

#### **Sample Interview**



- Have you ever been interviewed?
- Have you ever interviewed anyone?
- Who is someone you'd like to interview?

## Activity: Talk Show Interview

Interview your classmates using **active listening**. Below are the potential topics; pick 1 for each classmate.

- The best advice for meeting new people
- Their hobbies
- What you need to know about when visiting lapan or the US
- The latest news (local, world, etc.)

#### Be ready to share!

# Activity: Sharing from Your Interviews

Now that you've interviewed your classmates, it's time to share! **Every person has to introduce someone else.**Share...

- The name of your classmate
- and 2 facts that you learned

