Over 900,000 Copies Sold

On Writing Well

The Classic Guide to Writing Nonfiction

Sixth Edition—Revised and Updated

William Zinsser

2

of gimmicks to "personalize" the author. It's a question of using the English language in a way that will achieve the greatest clarity and strength.

Can such principles be taught? Maybe not. But most of them can be learned.

Simplicity

Clutter is the disease of American writing. We are a society strangling in unnecessary words, circular constructions, pompous frills and meaningless jargon.

Who can understand the clotted language of everyday American commerce: the memo, the corporation report, the business letter, the notice from the bank explaining its latest "simplified" statement? What member of an insurance or medical plan can decipher the brochure explaining his costs and benefits? What father or mother can put together a child's toy from the instructions on the box? Our national tendency is to inflate and thereby sound important. The airline pilot who announces that he is presently anticipating experiencing considerable precipitation wouldn't think of saying it may rain. The sentence is too simple—there must be something wrong with it.

But the secret of good writing is to strip every sentence to its cleanest components. Every word that serves no function, every long word that could be a short word, every adverb that carries the same meaning that's already in the verb, every passive construction that leaves the reader unsure of who is doing what—these are the thousand and one adulterants that weaken the strength of a sentence. And they usually occur in proportion to education and rank.

During the 1960s the president of my university wrote a letter to mollify the alumni after a spell of campus unrest. "You are probably aware," he began, "that we have been experiencing very considerable potentially explosive expressions of dissatisfaction on issues only partially related." He meant that the students had been hassling them about different things. I was far more upset by the president's English than by the students' potentially explosive expressions of dissatisfaction. I would have preferred the presidential approach taken by Franklin D. Roosevelt when he tried to convert into English his own government's memos, such as this blackout order of 1942:

Such preparations shall be made as will completely obscure all Federal buildings and non-Federal buildings occupied by the Federal government during an air raid for any period of time from visibility by reason of internal or external illumination.

"Tell them," Roosevelt said, "that in buildings where they have to keep the work going to put something across the windows."

Simplify, simplify. Thoreau said it, as we are so often reminded, and no American writer more consistently practiced what he preached. Open *Walden* to any page and you will find a man saying in a plain and orderly way what is on his mind:

I went to the woods because I wished to live deliberately, to front only the essential facts of life, and see if I could not learn what it had to teach, and not, when I came to die, discover that I had not lived.

How can the rest of us achieve such enviable freedom from clutter? The answer is to clear our heads of clutter. Clear thinking becomes clear writing; one can't exist without the other. It's impossible for a muddy thinker to write good English. He may get away with it for a paragraph or two, but soon the reader will be lost, and there's no sin so grave, for the reader will not easily be lured back.

Who is this elusive creature, the reader? The reader is someone with an attention span of about 30 seconds—a person assailed by many forces competing for attention. At one time those forces were relatively few: newspapers, magazines, radio, spouse, children, pets. Today they also include a "home entertainment center" (television, VCR, tapes, CDs), e-mail, the Internet, the cellular phone, the fax machine, a fitness program, a pool, a lawn, and that most potent of competitors, sleep. The man or woman snoozing in a chair with a magazine or a book is a person who was being given too much unnecessary trouble by the writer.

It won't do to say that the reader is too dumb or too lazy to keep pace with the train of thought. If the reader is lost, it's usually because the writer hasn't been careful enough. That carelessness can take any number of forms. Perhaps a sentence is so excessively cluttered that the reader, hacking through the verbiage, simply doesn't know what it means. Perhaps a sentence has been so shoddily constructed that the reader could read it in several ways. Perhaps the writer has switched pronouns in midsentence, or has switched tenses, so the reader loses track of who is talking or when the action took place. Perhaps Sentence B is not a logical sequel to Sentence A; the writer, in whose head the connection is clear, hasn't bothered to provide the missing link. Perhaps the writer has used a word incorrectly by not taking the trouble to look it up. He or she may think "sanguine" and "sanguinary" mean the same thing, but the difference is a bloody big one. The reader can only infer (speaking of big differences) what the writer is trying to imply.

5. --

is too dumb or too lazy to keep pace with the writer's train of thought. My sympathics are entirely with him. He's not so dumb. (If the reader is lost, it is generally because the writer of the article has not been careful enough to keep him on the proper path.

This carelessness can take any number of different forms. Perhaps a sentence is so excessively long and cluttered that the reader, hacking his way through all the verbiage, simply doesn't know what the writer means. Perhaps a sentence has been so shoddily constructed that the reader could read it in any of two or three different ways. He thinks he knows what the writer is trying to say, but he's not sure. Perhaps the writer has switched pronouns in mid-sentence, or perhaps he has switched tenses, so the reader loses track of who is talking to whom or exactly when the action took place. Perhaps Sentence B is not a logical sequel to Sentence A -- the writer, in whose head the connection is perfectly clear, has not given enough thought to providing the missing link. Perhaps the writer has used an important word incorrectly by not taking the trouble to look it up and make sure. He may think that "sanguine" and "sanguinary" mean the same thing, but) I can assure you that the difference is a bloody big one to the reader. He can only try to infer when (speaking of big differences) what the writer is trying to imply.

Faced with each a variety of obstacles, the reader is at first a remarkably tenacious bird. He tends to blame, himself, He obviously missed something, he thinks, and he goes back over the mystifying sentence, or over the whole paragraph,

piecing it out like an ancient rune, making guesses and moving on. But he won't do this for long. We will soon run out of petience. The writer is making him work too hard herder than he should have to work and the reader will look for a writer who is better at his craft.

I trying to say? In this sentence? (Surprisingly often, he doesn't know.) And then he must look at what he has just written and ask: Have I said it? Is it clear to someone who is coming upon the subject for the first time. If it's not, clear, it is because some fuzz has worked its way into the machinery. The clear writer is a person who is clear-headed enough to see this stuff for what it is: fuzz.

I don't mean to suggest that some people are born clear-headed and are therefore natural writers, whereas therefore never write well. Thinking clearly is an entirely conscious act that the writer must keep forcing upon himself, just as if he were writer out on any other kind of project that the logic: adding up a laundry list or doing an algebra problem or playing chees. Good writing doesn't just come naturally, though most people obviously think it's as easy as walking. The professional

Two pages of the final manuscript of this chapter from the First Edition of On Writing Well. Although they look like a first draft, they had already been rewritten and retyped—like almost every other page—four or five times. With each rewrite I try to make what I have written tighter, stronger and more precise, eliminating every element that's not doing useful work. Then I go over it once more, reading it aloud, and am always amazed at how much clutter can still be cut. (In later editions I eliminated the sexist pronoun "he" denoting "the writer" and "the reader.")

Faced with such obstacles, readers are at first tenacious. They blame themselves—they obviously missed something, and they go back over the mystifying sentence, or over the whole paragraph, piecing it out like an ancient rune, making guesses and moving on. But they won't do that for long. The writer is making them work too hard, and they will look for one who is better at the craft.

Writers must therefore constantly ask: what am I trying to say? Surprisingly often they don't know. Then they must look at what they have written and ask: have I said it? Is it clear to someone encountering the subject for the first time? If it's not, some fuzz has worked its way into the machinery. The clear writer is someone clearheaded enough to see this stuff for what it is: fuzz.

I don't mean that some people are born clearheaded and are therefore natural writers, whereas others are naturally fuzzy and will never write well. Thinking clearly is a conscious act that writers must force on themselves, as if they were working on any other project that requires logic: making a shopping list or doing an algebra problem. Good writing doesn't come naturally, though most people seem to think it does. Professional writers are constantly bearded by people who say they'd like to "try a little writing sometime"—meaning when they retire from their real profession, like insurance or real estate, which is hard. Or they say, "I could write a book about that." I doubt it.

Writing is hard work. A clear sentence is no accident. Very few sentences come out right the first time, or even the third time. Remember this in moments of despair. If you find that writing is hard, it's because it is hard.

Clutter

Fighting clutter is like fighting weeds—the writer is always slightly behind. New varieties sprout overnight, and by noon they are part of American speech. Consider what President Nixon's aide John Dean accomplished in just one day of testimony on television during the Watergate hearings. The next day everyone in America was saying "at this point in time" instead of "now."

Consider all the prepositions that are draped onto verbs that don't need any help. We no longer head committees. We head them up. We don't face problems anymore. We face up to them when we can free up a few minutes. A small detail, you may say—not worth bothering about. It is worth bothering about. Writing improves in direct ratio to the number of things we can keep out of it that shouldn't be there. "Up" in "free up" shouldn't be there. Examine every word you put on paper. You'll find a surprising number that don't serve any purpose.

Take the adjective "personal," as in "a personal friend of mine," "his personal feeling" or "her personal physician." It's

typical of hundreds of words that can be eliminated. The personal friend has come into the language to distinguish him or her from the business friend, thereby debasing both language and friendship. Someone's feeling is that person's personal feeling—that's what "his" means. As for the personal physician, that's the man or woman summoned to the dressing room of a stricken actress so she won't have to be treated by the impersonal physician assigned to the theater. Someday I'd like to see that person identified as "her doctor." Physicians are physicians, friends are friends. The rest is clutter.

Clutter is the laborious phrase that has pushed out the short word that means the same thing. Even before John Dean, people and businesses had stopped saying "now." They were saying "currently" ("all our operators are currently busy"), or "at the present time," or "presently" (which means "soon"). Yet the idea can always be expressed by "now" to mean the immediate moment ("Now I can see him"), or by "today" to mean the historical present ("Today prices are high"), or simply by the verb "to be" ("It is raining"). There's no need to say, "At the present time we are experiencing precipitation."

"Experiencing" is one of the ultimate clutterers. Even your dentist will ask if you are experiencing any pain. If he had his own kid in the chair he would say, "Does it hurt?" He would, in short, be himself. By using a more pompous phrase in his professional role he not only sounds more important; he blunts the painful edge of truth. It's the language of the flight attendant demonstrating the oxygen mask that will drop down if the plane should run out of air. "In the unlikely possibility that the aircraft should experience such an eventuality," she begins—a phrase so oxygen-depriving in itself that we are prepared for any disaster.

Clutter is the ponderous euphemism that turns a slum into a depressed socioeconomic area, garbage collectors into wastedisposal personnel and the town dump into the volume reduction unit. I think of Bill Mauldin's cartoon of two hoboes riding a freight car. One of them says, "I started as a simple bum, but now I'm hard-core unemployed." Clutter is political correctness gone amok. I saw an ad for a boys' camp designed to provide "individual attention for the minimally exceptional."

Clutter is the official language used by corporations to hide their mistakes. When the Digital Equipment Corporation eliminated 3,000 jobs its statement didn't mention layoffs; those were "involuntary methodologies." When an Air Force missile crashed, it "impacted with the ground prematurely." When General Motors had a plant shutdown, that was a "volume-related production-schedule adjustment." Companies that go belly-up have "a negative cash-flow position."

Clutter is the language of the Pentagon calling an invasion a "reinforced protective reaction strike" and justifying its vast budgets on the need for "counterforce deterrence." As George Orwell pointed out in "Politics and the English Language," an essay written in 1946 but often cited during the Vietnam and Cambodia years of Presidents Johnson and Nixon, "political speech and writing are largely the defense of the indefensible. . . . Thus political language has to consist largely of euphemism, question-begging and sheer cloudy vagueness." Orwell's warning that clutter is not just a nuisance but a deadly tool has come true in the recent decades of American military adventurism in Southeast Asia and other parts of the world.

Verbal camouflage reached new heights during General Alexander Haig's tenure as President Reagan's secretary of state. Before Haig nobody had thought of saying "at this juncture of maturization" to mean "now." He told the American people that terrorism could be fought with "meaningful sanctionary teeth" and that intermediate nuclear missiles were "at the vortex of cruciality." As for any worries that the public might harbor, his message was "leave it to Al," though what he actually said was: "We must push this to a lower decibel of public fixation. I don't

think there's much of a learning curve to be achieved in this area of content."

I could go on quoting examples from various fields—every profession has its growing arsenal of jargon to throw dust in the eyes of the populace. But the list would be tedious. The point of raising it now is to serve notice that clutter is the enemy. Beware, then, of the long word that's no better than the short word: "assistance" (help), "numerous" (many), "facilitate" (ease), "individual" (man or woman), "remainder" (rest), "initial" (first), "implement" (do), "sufficient" (enough), "attempt" (try), "referred to as" (called) and hundreds more. Beware of all the slippery new fad words: paradigm and parameter, prioritize and potentialize. They are all weeds that will smother what you write. Don't dialogue with someone you can talk to. Don't interface with anybody.

Just as insidious are all the word clusters with which we explain how we propose to go about our explaining: "I might add," "It should be pointed out," "It is interesting to note." If you might add, add it. If it should be pointed out, point it out. If it is interesting to note, *make* it interesting; are we not all stupe-fied by what follows when someone says, "This will interest you"? Don't inflate what needs no inflating: "with the possible exception of" (except), "due to the fact that" (because), "he totally lacked the ability to" (he couldn't), "until such time as" (until), "for the purpose of" (for).

Is there any way to recognize clutter at a glance? Here's a device my students at Yale found helpful. I would put brackets around every component in a piece of writing that wasn't doing useful work. Often just one word got bracketed: the unnecessary preposition appended to a verb ("order up"), or the adverb that carries the same meaning as the verb ("smile happily"), or the adjective that states a known fact ("tall skyscraper"). Often my brackets surrounded the little qualifiers that weaken any sentence they inhabit ("a bit," "sort of"), or phrases like "in a sense," which don't mean anything. Sometimes my brackets surrounded

an entire sentence—the one that essentially repeats what the previous sentence said, or that says something readers don't need to know or can figure out for themselves. Most first drafts can be cut by 50 percent without losing any information or losing the author's voice.

My reason for bracketing the students' superfluous words, instead of crossing them out, was to avoid violating their sacred prose. I wanted to leave the sentence intact for them to analyze. I was saying, "I may be wrong, but I think this can be deleted and the meaning won't be affected. But you decide. Read the sentence without the bracketed material and see if it works." In the early weeks of the term I handed back papers that were festooned with brackets. Entire paragraphs were bracketed. But soon the students learned to put mental brackets around their own clutter, and by the end of the term their papers were almost clean. Today many of those students are professional writers, and they tell me, "I still see your brackets—they're following me through life."

You can develop the same eye. Look for the clutter in your writing and prune it ruthlessly. Be grateful for everything you can throw away. Reexamine each sentence you put on paper. Is every word doing new work? Can any thought be expressed with more economy? Is anything pompous or pretentious or faddish? Are you hanging on to something useless just because you think it's beautiful?

Simplify, simplify.